

# **Industry / Customer Highlights**

- Industry: High tech
- Products and services: Information storage, storage and content management, enterprise content management, security and compliance solutions, cloud computing services, and data computing
- Type of Customer: Mid-Size Enterprise

# **Business Objectives**

- Keep pace with exponential growth in diversified and expanding business lines
- Reduce the complexity of the legacy enterprise resource planning (ERP) infrastructure
- Improve multivariate business forecasting by providing same-day insights

#### Why SAP?

SAP—in its present form, running in the veins of small, mid to large companies is gaining more momentum due to its capability to fulfil niche requirements with the power of Cloud. The spectrum of SAP products is not only allowing companies to manage and optimize businesses but is also proving to be an integral part of their information systems architecture.

## SAP is:

Integrated solution for almost every business critical process

- Transparency
- Ability to harmonise processes
- Flexibility and scalability

- Fewer interfaces
- Provides consistent data that can be rapidly Consolidated
- Allows for world-wide differences in regulation and legislation

#### Solution

- Deployed the latest version of the SAP® Business Planning and Consolidation application powered by SAP HANA®
- Replicated data out of the SAP ERP application using the same tools that deliver data into the SAP Business Warehouse application
- Ran the SAP HANA platform on an existing infrastructure in a virtualized environment

## **Business Transformation**

- Running SAP Business Planning and Consolidation on the SAP HANA platform, the client group has strengthened its forecasting performance by reducing data load times from 12 hours to just 3 hours and by cutting the time it takes to generate key reports from 30 minutes to just 30 seconds.
- HANA platform in a virtualized environment has provided numerous management advantages as well. By enabling live migration of virtual SAP HANA instances in minutes, planned hardware maintenance can be completed easily, with no application production downtime.

# **About the Customer/Implementation**

Following some initial success with the 'Sidecar' solution, supporting real-time analytics onto a custom HANA data mart populated with replicated data from the source ERP instance, the client realized the client needed to focus on a couple key areas in order to operationalize this new platform.

For starters, the client team needed to build employee skills that would allow us to appropriately leverage the capabilities of the SAP HANA platform, and to drive ROI, the client team also needed to drive down our hardware costs.

Now with HANA being SAP's own in-memory database platform, this approach is being challenged: drive the logic down into the database.

## **About V3iT**

V3iT Consulting, Inc. provides FIXED COST SERVICES with Guaranteed SLA for SAP BW and Business Suite for HANA Migrations, SAP Simple Finance enablement, SAP cloud deployment for non-prod systems, SAP FIORI / Personas deployments and support, SAP Migrations to cloud and hybrid (cloud/on-prem) deployments, SAP HANA / BOBJ/ Predictive Analytics deployments and support, SAP AMS Support, SAP Implementations, and IOE Deployments.

Market Differentiators: V3iT is the only SAP partner providing FIXED COST implementation, migrations, and support services to SAP customers and has been instrumental in successfully demonstrating this for the past 15 years.

Competitive Positioning: With our 100 SAP certified Consultants and being an education partner in India and services partner in USA, our onshore-offshore presence along with alliances with data centers makes us perfectly aligned to becoming a one-stop solution provider for all customer needs in the small and medium size customers. **V3iT is SAP VAR for ERP (BAIO), HANA and Analytics**. We are also on GSA schedule-70 and serve various Federal agencies and Federal government.



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